PEGATRON

2021 First Quarter Business Review

May 11, 2021

Agenda

- **■** Financial Results
- **■** Business Highlight

Safe Harbor Notice

- Pegatron's statements of its current expectations are forward looking statements subject to significant risks and uncertainties and actual results may differ materially from those contained in the forward-looking statements.
- Except as required by law, we undertake no obligation to update any forward-looking statement, whether as a result of new information, future events, or otherwise.

1Q2021 Consolidated Financial Result

Consolidated Income Statements (Quarter-over-Quarter)

(NT\$ Mn)	1Q 20)21	4Q 20)20	QoQ	1Q 20)20	YoY
Net Revenue	216,622	100%	457,376	100%	-52.6%	278,478	100%	-22.2%
COGS	207,384	95.7%	442,196	96.7%	-53.1%	272,313	97.8%	-23.8%
Gross Profit	9,238	4.3%	15,180	3.3%	-39.1%	6,165	2.2%	49.8%
Operating Expense	7,022	3.2%	8,527	1.9%	-17.6%	6,447	2.3%	8.9%
Operating Income (Loss)	2,216	1.0%	6,653	1.5%	-66.7%	(282)	-0.1%	885.8%
Net Non-Operating Income (Loss)	1,632	0.8%	804	0.2%	103.0%	1,981	0.7%	-17.6%
FX Gain (Loss)	449	0.2%	572	0.1%	-21.5%	632	0.2%	-29.0%
Others	1,183	0.5%	232	0.1%	409.9%	1,349	0.5%	-12.3%
PBT	3,848	1.8%	7,457	1.6%	-48.4%	1,699	0.6%	126.5%
Tax	1,367	0.6%	(1,793)	-0.4%	176.2%	(540)	-0.2%	353.1%
Net Income	5,215	2.4%	5,664	1.2%	-7.9%	1,159	0.4%	350.0%
Net Income Attributable to the Parent	4,673	2.2%	4,772	1.0%	-2.1%	1,545	0.6%	202.5%
EPS	1.75		1.82		-3.8%	0.59		196.6%

Consolidated Balance Sheet

(NT\$ Mn)	2021/3/31		2020/12/31		Diff	2020/3/31		Diff
Cash and Equivalents	133,361	24%	125,997	18%	7,364	166,179	28%	(32,818)
AR (Net)	110,405	20%	223,964	33%	(113,559)	163,958	27%	(53,553)
Inventory (Net)	146,564	26%	165,142	24%	(18,578)	124,265	21%	22,299
Other Current Assets	67,370	12%	67,028	10%	342	48,758	8%	18,612
Total Current Assets	457,700	82%	582,131	85%	(124,431)	503,160	84%	(45,460)
Fixed Assets (Net)	61,213	11%	83,385	12%	(22,172)	78,065	13%	(16,852)
Total Non-Current Assets	103,205	18%	102,216	15%	989	93,125	16%	10,080
Total Assets	560,905	100%	684,347	100%	(123,442)	596,285	100%	(35,380)
Short-term Borrowings	142,884	25%	112,198	16%	30,686	133,389	22%	9,495
AP	139,443	25%	256,879	38%	(117,436)	178,312	30%	(38,869)
Total Current Liabilities	345,813	62%	444,312	65%	(98,499)	379,886	64%	(34,073)
Long-term Loans	35,088	6%	35,538	5%	(450)	28,938	5%	6,150
Total Liabilities	384,102	68%	485,406	71%	(101,304)	413,843	69%	(29,741)
Equity Attributable to the Parent	153,070	27%	162,595	24%	(9,525)	147,848	25%	5,222
Total Equity	176,803	32%	198,941	29%	(22,138)	182,442	31%	(5,639)
Total Liabilities and Equity	560,905	100%	684,347	100%	(123,442)	596,285	100%	(35,380)
Current Ratio	132%		131%		-	132%		-
Debt Ratio (TTL Liabilities / TTL Assets)	68%		71%	_		69%		-
Interest-bearing Debt Ratio	32%		22%		-	27%		-

Consolidated Cash Flows Statement

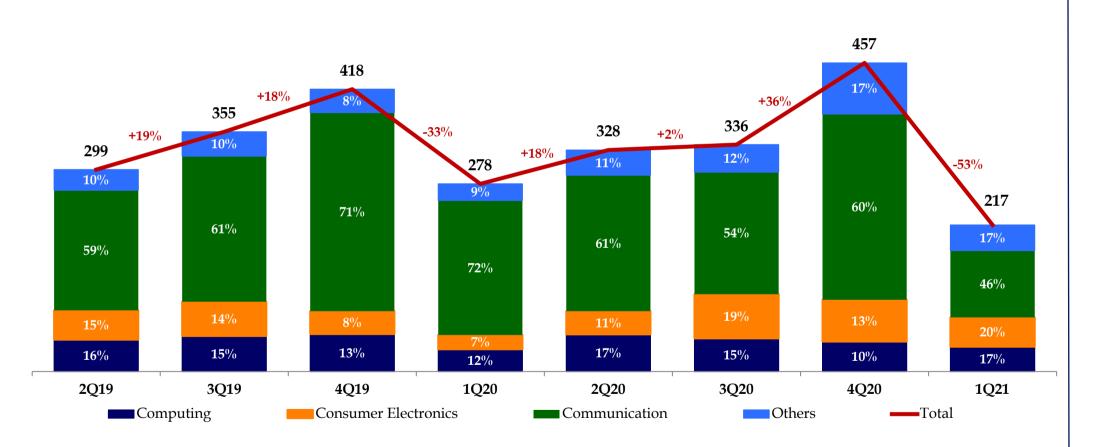
(NT\$ Mn)	1Q 2021	1Q 2020
Cash Flows from Operating Activities:	23,064	(41,454)
Cash Flows from Investing Activities:	(31,917)	(2,580)
Cash Flows from Financing Activities:	16,624	64,329
Impact from Changes in FX Rate	(407)	89
Net Increase in Cash	7,364	20,384
Cash, beginning of the period	125,997	145,795
Cash, end of the period	133,361	166,179

Note:	1Q 2021	1Q 2020
Depreciation and amortization	3,787	4,635

Business Highlight

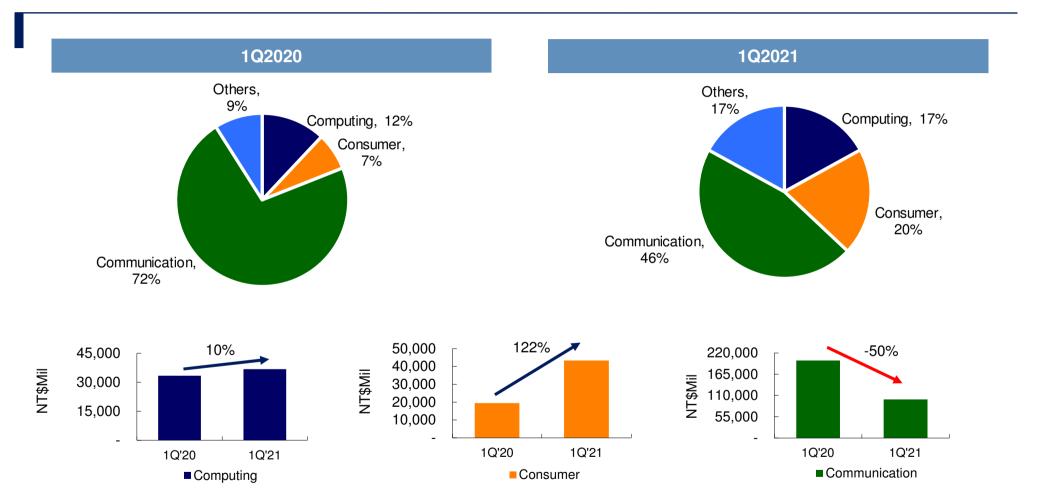
Consolidated Revenue Trend

Unit: NTD Bn



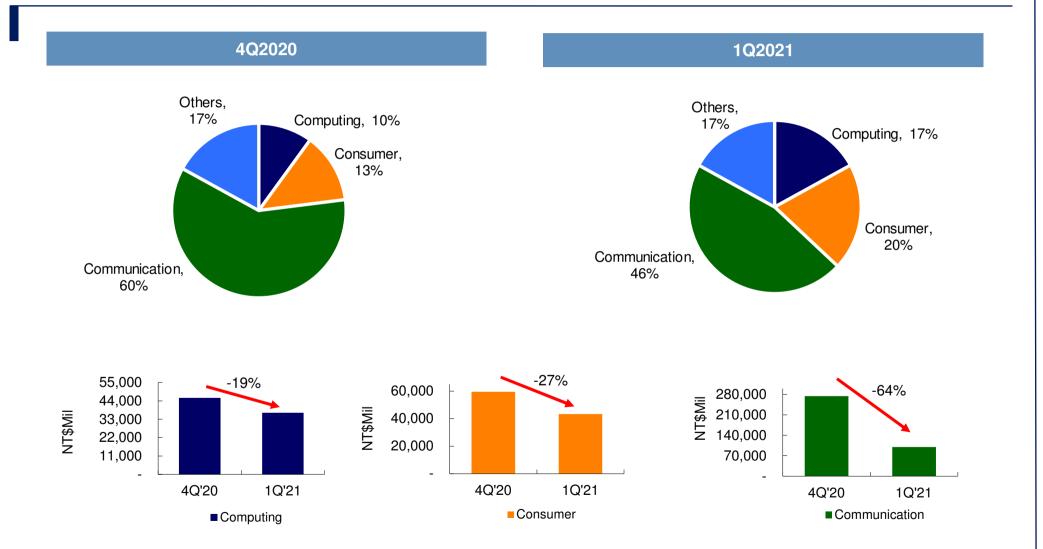
Consolidated revenue totaled NT\$217Bn in 1Q2021, down by 53% QoQ and by 22% YoY. QoQ decline was attributable to less working days and product seasonality, while YoY decrease was mainly due to product mix.

Revenue Breakdowns by Products (Year-over-Year)



Benefitting from stronger end demand and new product launch, revenue from Computing and Consumer Electronic segments were up by 10% and 122% respectively YoY. Communication segment declined by 50% as a result of slower demand.

Revenue Breakdowns by Products (Quarter-over-Quarter)



The double digits revenue decline QoQ across three product segments was mainly due to seasonality.

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